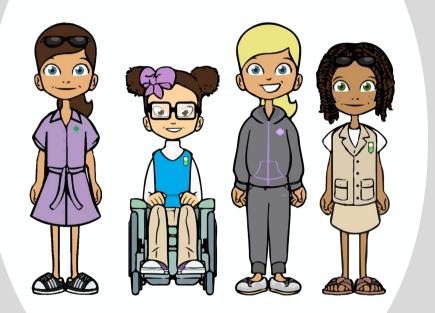


### 2024 FALL PRODUCT PROGRAM TRAINING

\$475,973 earned last fall through our council's program to benefit Girl Scouts

Each participant helped to earn \$144 which went directly toward troop Program funding



#### 5 SKILLS ACQUIRED THROUGH GIRL SCOUT LEADERSHIP EXPERIENCE

Goal Setting Money Management People Skills Decision Making Business Ethics

<u>Plus</u> Girl Scout Programs, Camp, Troop Activities & Giving Back



### YOUR IMPACT ON THE GIRL SCOUT'S EXPERIENCE



The Program itself is a learning experience



Troops use money earned from the program participate in fun adventures like travel and camp



Troops use money earned to give back to their community

girl scouts

The program helps fund the entire Girl Scout Experience



### THE GIRL SCOUT'S PERSONALIZED EXPERIENCE

#### What's their "why"?

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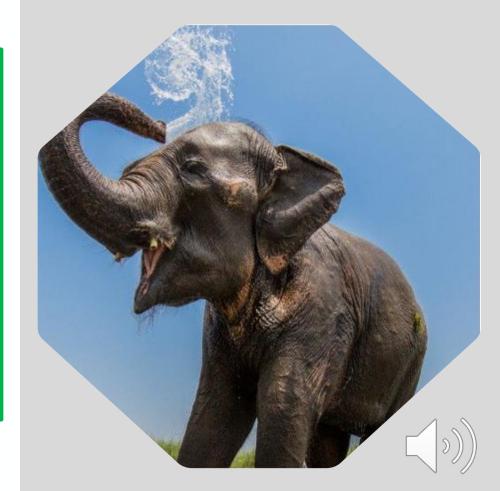
#### **ASIAN ELEPHANT**

Largest mammal on the Asian continent – living in forests

Up to 21 feet in length, 12 feet tall and up to 11,000 pounds

Very social spending 2/3 of the day feeding on grasses, bananas, rice and sugarcane

Endangered with fewer than 50,000 remaining due to habitat loss and poaching





### **TROOP PROCEEDS**

# \$2 per Mags & More items\$1 per Nut/Chocolate items

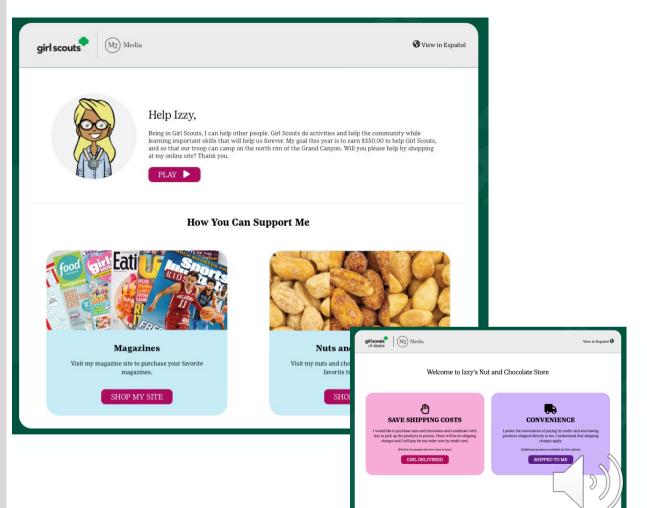
#### Each participating Girl Scout contributed \$144 to troop/Program funding



### ONLINE SHOPPING SITES

Supporters select their desired product line

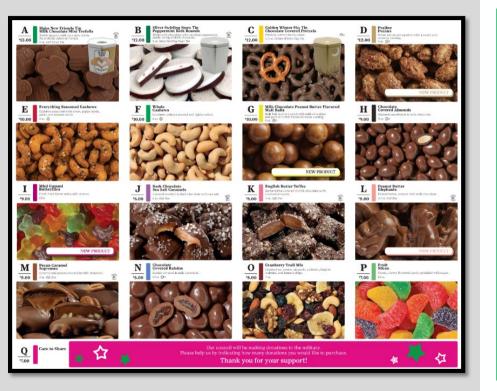
Nuts & Chocolates have two options: Girl Delivered or Direct Ship



### NEW WAYS TO VISIT STOREFRONTS

Supporters can now visit other storefronts after checking out online

#### Thank you for helping Sienna achieve her goal! Thank you for your promise to purchase nuts and chocolates! You should receive an We've completed your order. email confirmation shortly. Order #10774 Sienna will follow up with you to confirm your order, and deliver products. Ë Sienna completed her goal! Thank you! Thank you for helping today's Girl Scouts make the world a better place. Print Receipt Appear on Sienna's store Allow my first name and last initial to be used on Sienna's top supporters listing. We will not display the purchase amounts. **Continue Your Support** SHOP MAGAZINES SHOP PERSONALIZED PRODUCTS SHOP TUMBLERS girl scouts BARK< SHOP BARK X GIRL SCOUTS SHOP NUTS & CHOCOLATES



### DELICIOUS NUTS & CHOCOLATES

Council's Top Selling Items

#1 – Chocolate Covered Pretzel -Tin
#2 – Dk Chocolate Sea Salt Caramels
#3 – Peanut Butter Penguins
#4 – Chocolate Covered Almonds
#5 – Chocolate Covered Raisins

### NEW PRODUCTS



#### **Mini Gummi Butterflies** Fresh fruit flavor and a soft texture

#### Milk Chocolate Peanut Butter Flavored Malt Balls Malt ball double coated with milk chocolate and peanut butter flavored cream coating





### NEW PRODUCTS



#### **Praline Pecans**

Pecan halves are candied with a sweet and crunchy coating

#### **Peanut Butter Elephants**

Peanut butter covered with milk chocolate



### TROPHY NUT TINS

## Perfect for Gifts and Treats!



**Winter Scene Tins** Chocolate Covered Pretzel

Individually Wrapped Peppermint Rounds

#### **Make New Friends Tin** Milk Chocolate Mint Trefoils









#### **CARE TO SHARE**

Customer makes purchase to support the Military

Orders can be placed through order card, online girl delivered or direct ship channels

Products are distributed by council and are not delivered to troops/Girl Scouts

Troops earn proceeds and Girl Scouts earn a special patch and credit towards other rewards

### **MAGAZINES**

Top selling magazines offered Easy renewal









#### PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Tervis® Tumblers



#### PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Personalized Products

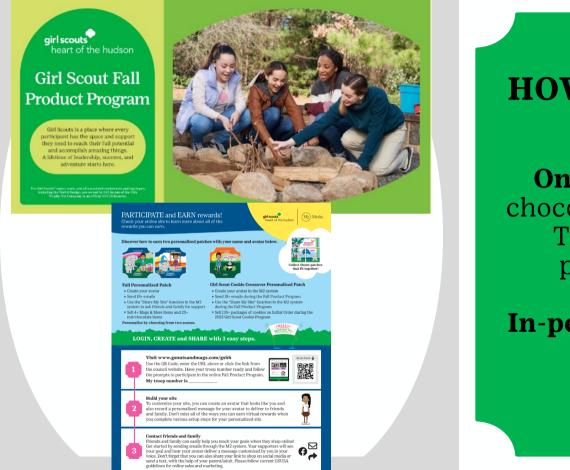


#### PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Girl Scout themed BarkBox options

Choose from one big box or two different mini boxes!





### **HOW TO GET STARTED**

**Online** to purchase nuts & chocolates, magazines, Tervis® Tumblers, personalized products and BarkBox

In-person with nut order card

### GIRL SCOUT'S PLATFORM SET-UP

Preferred Email Address

Confirm Membership

Highlight Girl Scout Goals

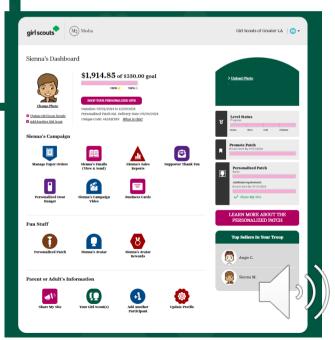
Build an Avatar

Include Video

and Northwest Indiana
Troop Leaders or Volunteers
rioop isculers of volunteers
•

Participant Login | Volunteer Login @ Español

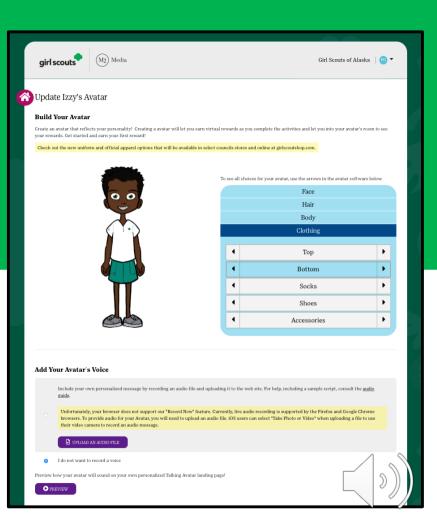
Create your avatar
 Earn rewards (your avatar can too!)
 Invite friends and family to visit your personalized site



### GIRL SCOUT'S PERSONALIZED EXPERIENCE

#### Design an Avatar





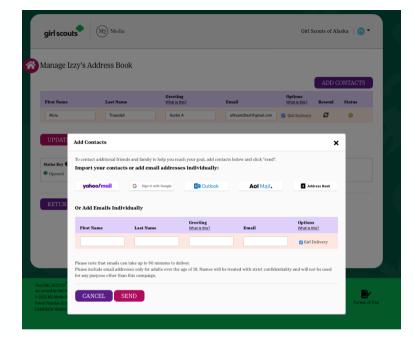
### TOOLS TO RUN A BUSINESS

#### Send emails

Share My Site with social media and texting

Printable business cards

Door hangers with QR codes











### PARTICIPANT'S DASHBOARD

Additional emails/social media/texts

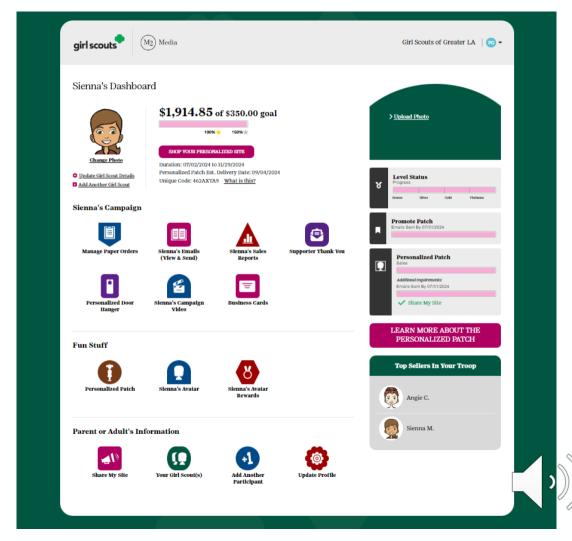
NEW Supporter Thank You email

Girl Scout's avatar room with virtual rewards & troop photo

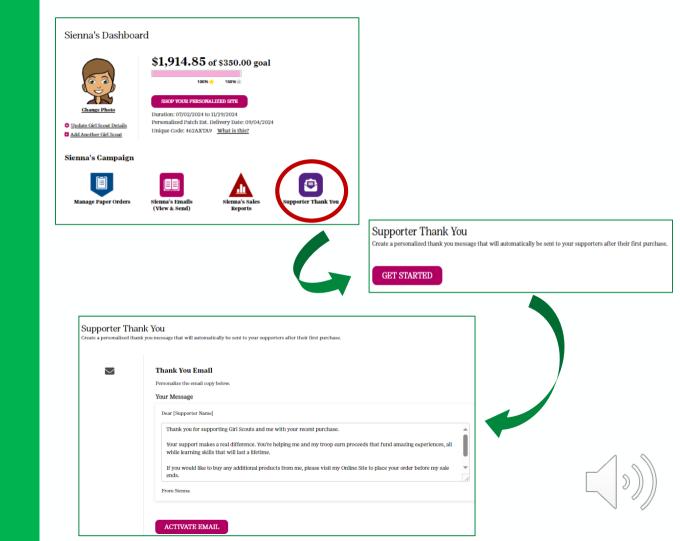
Manage nut card order entry

Select rewards

Sales reports



## Say Thanks!

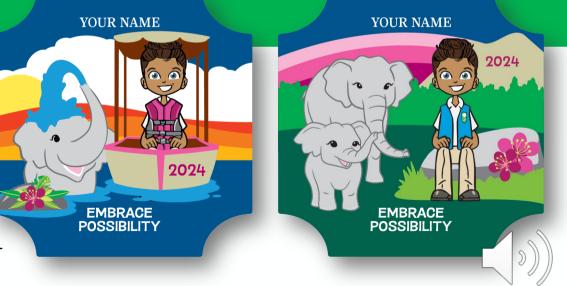


## **Fall Personalized Patch**

#### **Personalized Patch with**

#### **Theme Backgrounds**

- -Create your avatar
- -Send 18+ emails
- -Share your site
- -Sell 4+ Mags & More items and 25+ nut/chocolate items



### 2024-25 FALL & COOKIE CROSSOVER PATCH

-Create your avatar -Send 18+ emails during the FPP -Use the "Share My Site" function in the M2 system -Sell 135+ packages of cookies on Initial Order during the 2025 Girl Scout Cookie Program





# **BONUS COOKIE PROCEEDS**

Troop Cookie PGA of 135 during initial order

+

\$1200 in Fall Product

Additional \$.10 per package in Cookies

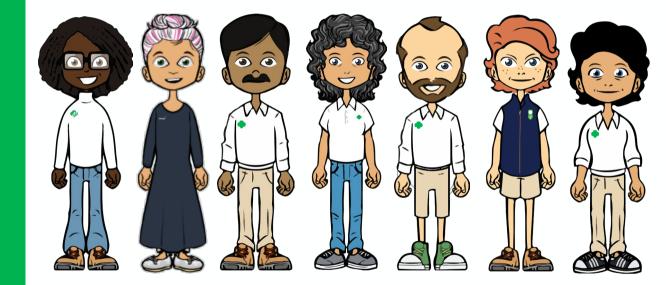


### **GIRL SCOUT REWARDS**





### VOLUNTEER EXPERIENCE







(M2) Media

#### Announcement

To manage the product program this year, please set up your account now. Your username will be the email address shown below. Use that information when you <u>create your password</u>.

Once you log in, create your avatar and visit the "Parent and Adult Email Campaign" section. Check or enter the email addresses for the Girl Scouts/parents in your troop so they will receive an email with instructions on how to participate.

You will also be able to communicate with troop leaders and access reports and other information for the Girl Scouts in your troop and all of the troops in your service unit.

#### Username:

Once you have created your password, you can <u>access the site using this</u> <u>link</u> or go to <u>gsnutsandmags.com/admin</u>.

The program will run from 07/02/2024 to 11/29/2024. Please encourage all Girl Scouts to participate. It's fun and also a great learning experience. If you have any questions, <u>contact us online</u> or call 1-800-372-8520. Thank you for all that you do for Girl Scouts.

Thank you, Girl Scouts of Greater LA

### TROOP VOLUNTEER ACCESS

### Email invitation to login

### Troop training video

#### Queue Parent/Adult Email Campaign

Volunteer avatar

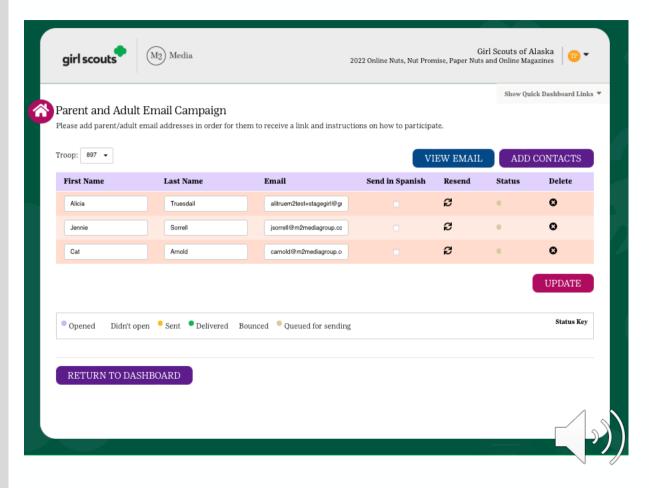


### PARENT/ADULT EMAIL CAMPAIGN

Email addresses uploaded by council

Edit or enter missing parent/adult emails

Email with instructions on how to participate



### TROOP DASHBOARD

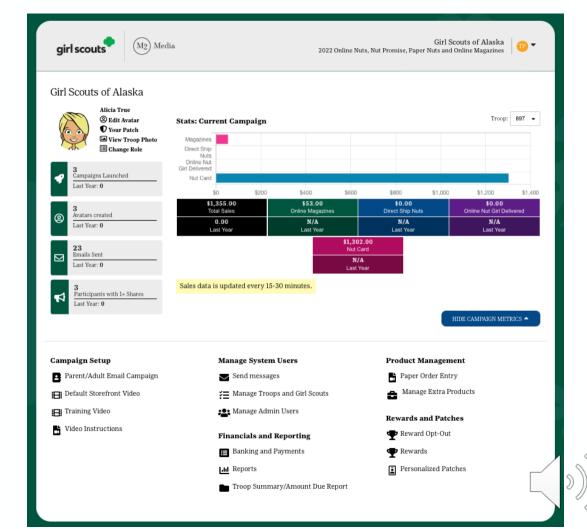
Messaging

Manage nut card order entry

Select rewards

Sales reports

Banking and payments



### TROOPS REWARDS

- Create Avatar
   \$1200 in total sales
- Send the PAEC





### SERVICE UNIT DASHBOARD

#### Messaging

- Manage nut card order entry
- Sales reports
- Banking and payments

#### Girl Scouts of Alaska (M<sub>2</sub>) Media girl scouts su 👻 2022 Online Nuts, Nut Promise, Paper Nuts and Online Magazines Girl Scouts of Alaska Stats: Current Campaign Alicia True Service Unit: Bending Birch @ Edit Avatar Magazines O Your Patch Direct Ship 🗐 Change Role Nuts Online Nut Girl Delivered Campaigns Launched Nut Card Last Year: 0 \$0 \$10 \$20 \$30 \$40 \$50 \$60 \$70 \$80 \$90 \$100 \$0.00 \$0.00 \$0.00 \$0.00 Total Sales Online Magazines Direct Ship Nuts Online Nut Girl Delivered Avatars created 0.00 N/A N/A N/A Last Year: 0 Last Yea Last Yea Last Year Last Year Emails Sent $\square$ Last Year: 0 Sales data is updated every 15-30 minutes. 2 Participants with 1+ Shares Last Year: 0 HIDE CAMPAIGN METRICS -**Campaign Setup** Manage System Users **Product Management** 🖽 Troop Training Video Paper Order Entry ☑ Send messages ₹ Manage Service Unit, Troops & Girl Scouts **Rewards & Patches** 😂 Manage Admin Users Personalized Patches **Financials and Reporting** Banking & Payments 🔟 Reports Troop Summary / Amount Due Report

### SERVICE UNIT REWARDS

- Create Avatar - Have \$1 total sales







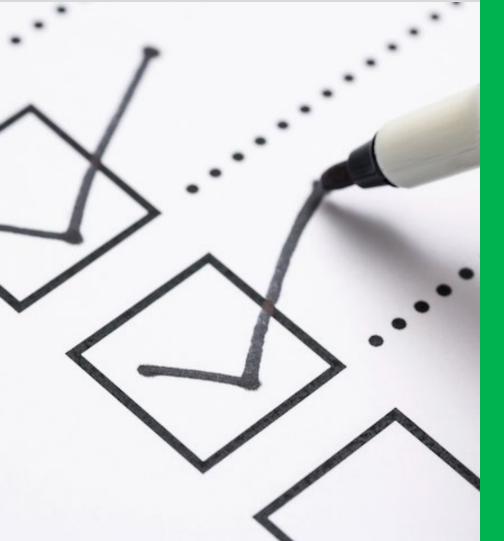
### IMPORTANT DATES

Program begins	Last day for troops/SU to enter orders in M2OS for Girl Scout participants		SU Nut Deliverie	es		
23 Sep.	31 Oct.		2 - 7 ]	Dec.		
		•		,	•	
		1 Nov.		9 Dec.		
parents	r paper taking		rder	for Dir Nuts a	Online orders for Direct Ship Nuts and Magazines &	
M2OS				More e		ື່

### FAQs

How do I reset my password?

When can a supporter expect a direct ship nut order placed online? When will a participant receive their Personalized Patch? What if a participant didn't find their name as they log into the platform? When can I expect my online girl delivery items?



### SUPPORT & WHAT'S NEXT

M2 Customer Care

### Nut/chocolate & reward delivery

Getting started...



### **THANK YOU!**

For your continued support of Girl Scouting and the Fall Product Program.

We look forward to a successful 2024 Program!



