

Participation of the Juliette Girl Scout In Girl Scouts Heart of the Hudson Product Sales Programs

Introduction:

These guidelines will address the participation of the Juliette Girl Scout in Girl Scouts Heart of the Hudson's (GSHH) Product Sales Program, including the Fall Product Sale Program and Cookie Program in the spring. It is our hope that Juliette Girl Scouts will take advantage of this opportunity to participate in the Product Sales Programs and enjoy the benefits offered by these programs. These guidelines will be refined as necessitated by revisions to GSUSA's Safety-Wise.

Procedure for Participation:

A Juliette's participation in product sales will be coordinated through the Product Sales Manager (PSM) at the GSHH regional office that services her community. A list of offices and PSMs in each office is available on our website: www.girlscoutshh.org. The Juliette's parent/guardian must submit a signed permission slip (available from the PSM) to the PSM before order forms will be given to the Juliette. Orders will be submitted to the PSM. A Juliette is eligible to earn any incentives offered to girls who participate in GSHH Product Sales, including cookie credits.

Cookie Sale Program: The Juliette will obtain her order form from the PSM when the permission slip is provided. Cookies will be picked up from the council cupboard at the regional office servicing the Juliette's community. If the parent/guardian is a registered adult Girl Scout, the cookies will be given on consignment and two weeks will be allowed for payment. Payment will be made to the PSM and further instructions will be available from her/him. If the parent/guardian is not registered, then payment will be required when cookies are picked up.

Fall Product Sale Program: The Juliette will obtain her ordering materials from the PSM when the permission slip is provided and will return her order card, paper magazine orders, Step 2 booklet (if used), and Detailed Order Report for online orders to the PSM. Nut and Candy items will be delivered to the Juliette's Community Product Sales Chair with the rest of that community's order. The Juliette will pick up her order from the Community Chair. It is the responsibility of the Juliette and her parent/guardian to contact the Community Chair regarding pickup of her order.

Incentive Items and Patches: These will be included with the Community order and it is the responsibility of the Juliette and her parent/guardian to contact the Community Product Sales Chair to pick up the patches and incentive items. **Cookie Credit Cards** will be mailed directly to the Juliette.

Guidelines for Participation:

As per Girl Scouts Safety Wise Standard 30, the income from product sales cannot become the property of an individual girl member. As a result, Council will hold funds usually designated as "troop profit" and earned by a Juliette through her participation in the Product Sales Programs, in a restricted Juliette account. By way of this account, the Juliette can request the use of these funds for Girl Scouts Heart of the Hudson approved activities of her choice. These funds will expire 3 years from the date earned. (Example: Funds earned in the 2010 cookie sale will expire in May of 2013).

A Juliette may use her Product Sales funds for any of the following:

- GSHH program activities, see *CONNECTIONS* on our website;
- community events or camping;
- GSUSA-sponsored program events;
- earned awards (proof of completion of requirements must be submitted);
- adult chaperone fees for events/trips (one adult per Juliette);
- council summer camp;
- events/programs/summer camp at another Girl Scout council;
- costs associated with achievement of the Gold award;
- other items that a troop might purchase for its girl members.

Note: A Juliette's funds are available only to the registered GSHH Juliette Girl Scout who earned them. They are not transferrable.