

Product Sales Guidelines for Juliettes

A Juliette's participation in product sales is coordinated by a Product Sales Manager (PSM) in the GSHH regional office most convenient to the Juliette. A Juliette is eligible to earn any incentives offered to girls who participate in GSHH Product Sales, including cookie credits.

Cookie Sale Program: The Juliette will obtain her order form from the PSM when the permission slip is provided. Cookies will be picked up from the council cupboard at the regional office most convenient to the Juliette. If the parent/guardian is a registered adult Girl Scout, the cookies will be given on consignment and two weeks will be allowed for payment. Payment will be made to the PSM and further instructions will be available from her/him. If the parent/guardian is not registered, then payment will be required when cookies are picked up.

Fall Product Sale (FPS) Program: The Juliette will obtain her ordering materials from either the Service Unit FPS Chair or the PSM and returns the order and other materials to that same person. Nut and Candy items will be delivered to the Juliette's Service Unit Product Sales Chair with the rest of that Service Units order. The Juliette will pick up her order from the Service Unit Chair. It is the responsibility of the Juliette and her parent/guardian to contact the Service Unit Chair regarding pickup of her order.

Incentive Items and Patches: These will be included with the Service Unit order and it is the responsibility of the Juliette and her parent/guardian to contact the Service Unit Product Sales Chair to pick up the patches and incentive items. **Cookie Credit Cards** will be mailed directly to the Juliette.

Guidelines for Participation:

Income from product sales cannot become the property of an individual girl member. As a result, Council will hold funds usually designated as "troop profit" and earned by a Juliette through her participation in the Product Sales Programs, in a restricted Juliette account. By way of this account, the Juliette can request the use of these funds for Girl Scouts Heart of the Hudson approved activities of her choice. To request these funds, girls use the "Custodial Fund Application" form on our website. These funds will expire 3 years from the date earned.

A Juliette may use her Product Sales funds for any of the following:

- GSHH program activities, see *CONNECTIONS* on our website;
- community events or camping;
- GSUSA-sponsored program events;
- earned awards (proof of completion of requirements must be submitted);
- adult chaperone fees for events/trips (one adult per Juliette);
- council summer camp;
- events/programs/summer camp at another Girl Scout council;
- costs associated with achievement of the Gold award;
- other items that a troop might purchase for its girl members.